

Kenneth Leonard

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PERSONAL INFORMATION

Educational Background

- 1997, Ph.D., Agricultural and Resource Economics, University of California at Berkeley, 1997
- 1989, B.A., Economics and Political Science, Swarthmore College, 1989, with High Honors

Academic Appointments at UMD

- 2009, Associate Professor of Agricultural and Resource Economics, 2009-present
- 2005, Faculty Associate, Maryland Population Research Council, 2005-present
- 2003-2009, Assistant Professor of Agricultural and Resource Economics, 2003-2009

Other Employment

- 1997-2003, Assistant Professor of Economics, Columbia University, 1997-2003
- 2012, Visiting Scholar, Ifakara Health Institute, (2012)

RESEARCH, SCHOLARLY AND CREATIVE ACTIVITIES

Chapters in Books

- 2016, Leonard, K.L., O Maestad "Analyzing the Determinants of Health Worker Performance", *Health Labor Market Analysis in Low and Middle Income Countries: An Evidence Based Approach*, Scheffler, Richard M.; Herbst, Christopher H.; Lemiere, Christophe; Campbell, Jim (Eds.), chapter 5
- 2016, Leonard, K.L., O Maestad "Measuring the Performance of Health Workers", *Health Labor Market Analysis in Low and Middle Income Countries: An Evidence Based Approach*, Scheffler, Richard M.; Herbst, Christopher H.; Lemiere, Christophe; Campbell, Jim (Eds.), chapter 4
- 2013, Leonard, K.L., P. Serneels, J.M. Brock# and M. C. Masatu, "Health Worker Performance", *Human Resources for Health in "Africa: A New Look at the Crisis*, Agnes Soucat and Richard M. Scheffler (Eds.), chapter 5
- 2013, Leonard, K.L., P. Serneels and J.M. Brock#, "Intrinsic Motivation", *Human Resources for Health in Africa: A New Look at the Crisis*, Agnes Soucat and Richard M. Scheffler (Eds.), 255-283

- 2012, McNamara, P.E.*, J.M. Ulimwengu, and K.L. Leonard, "Do Health Investments Improve Agricultural Productivity? Lessons from Agricultural Household and Health Research", *Reshaping Agriculture for Nutrition and Health*, S. Fan and R. Pandya-Lorch (Eds.), 113
- 2012, Essam, T.# and Leonard, K.L., "Commentary: When Information Becomes Useful", *The Value of Information*, Edited by R. Laxminarayan and M. K. Macauley
- 2009, Leonard, K.L., "African Traditional Healers: Are they as Good at Economics as they are at Medicine?", *African Ethics: An Anthology of Comparative and Applied Ethics*
- 2008, J. Das and Leonard, K.L., "Using Vignettes to Measure the Quality of Health Care", *Are You Being Served? New Tools for Measuring Service Delivery*, Amin, S., Das, J. and Goldstein, M. (eds.), chapter 13
- 2005, Leonard, K.L., "Collaborations of Mutual Benefit to Academics and Practitioners", *Attacking Poverty in the Developing World: Christian Practitioners and Academics in Collaboration*, Dean, Judith M., Julie Schaffner and Stephen L.S. Smith (eds.), 33
- 2003, Leonard, K.L. and G. Mliga, "Bypassing Health Centers in Tanzania: Revealed Preferences for Quality", *Le Financement de la sante dans les pays d'Afrique et d'Asie a fiable revenue*, M. Audibert, J. Mathonnat and Eric de Roodenbeke (eds), 59-76
- 2000, Leonard, K.L., "Incentives and Rural Health Care Delivery", *Africa's Changing Markets for Health and Veterinary Services*, 61 -80

Refereed Journals

- 2018, J. M. Brock, A. Lange, Leonard, K.L., Giving and Promising Gifts: Experimental Evidence on Reciprocity from the Field, *Journal of Health Economics*, forthcoming
- 2018, J. Flory, U. Gneezy, KL Leonard and J. List, Outgrowing the Gender Gap in Competitiveness, *Journal of Economic Behavior and Organization*, forthcoming
- Forthcoming, Kathryn Vasilaky and Kenneth L. Leonard, As Good as the Networks They Keep?: Improving Outcomes through Weak Ties in Rural Uganda, *Economic Development and Cultural Change*.
- 2017, Leonard, K.L.* and M.C. Masatu, Performance through Measurement: The Long Term Impacts of a Program to Encourage Quality in Outpatient Care, *Social Science & Medicine*, 181 : 54-65
- 2016, J. Michelle Brock, Andreas Lange and Kenneth L. Leonard, Generosity and Prosocial Behavior in Healthcare Provision Evidence from the Laboratory and Field, *Journal of Human Resources*, 51 (1) : 133-162
- 2015, Bawo, L and Leonard KL and Mohammed, R., Protocol for the evaluation of a quality-based pay for performance scheme in Liberia, *Implementation Science*, 10 (9)
- 2015, J. Michelle Brock and Andreas Lange and Kenneth L. Leonard, Esteem and social information: On determinants of prosocial behavior of clinicians in Tanzania, *Journal of Economic Behavior & Organization*, 118: 85-94
- 2014, Leonard, K.L., 'Active Patients' in Rural African Health Care: Implications for Research and Policy, *Health Policy and Planning*, 29(1): 85-95

- 2013, Hanson, J.C*, T. Essam# and K.L. Leonard, Listening while Evaluating: Examining the Benefit of an NGO Program using Season Extenders (greenhouses) in Bosnia-Herzegovina, *Journal of Development Effectiveness*, 5(1): 116-136
- 2012, Brown, M.E*, F. Tondel, T. Essam#, J.A. Thorne, B.F. Mann, K.L. Leonard, B. Stabler, G. Eilerts, Country and regional staple food price indices for improved identification of food security, *Global Environmental Change*, 22(3): 784-794
- 2010, Leonard, K.L.* and M.C. Masatu, Using the Hawthorne Effect to Examine the Gap between a Doctors Best Possible Practice and Actual Practice, *Journal of Development Economics*, 93(2): 226-243
- 2010, Leonard, K.L.* and M.C. Masatu, Professionalism and the Know-Do Gap: Exploring Intrinsic Motivation among Health Workers in Tanzania, *Health Economics*, 19(12): 1461-1477
- 2009, Leonard, K.L., The Cost of Imperfect Agency in Health Care: Evidence from Rural Cameroun, *Journal of Development Economics*, 88(2): 281-291
- 2009, Klemick, H.#, K.L. Leonard, * and M.C. Masatu, Defining Access to Health Care: Evidence on the Importance of Quality and Distance in Rural Tanzania, *American Journal of Agricultural Economics*, 91(2): 347-358. 2009
- 2009, Gneezy, U.*, K.L. Leonard, and J. List., Gender Differences in Competition: Evidence from a Matrilineal and a Patriarchal Society, *Econometrica*, 77(5): 1637-1664
- 2009, Leonard K.L. *, Adelman, S.#, Essam T.#, Idle Chatter or Learning? Evidence of Social Learning about Clinicians and the Health System from Rural Tanzania, *Social Science and Medicine*, 69: 183-190
- 2008, Leonard, K.L., Is Patient Satisfaction Sensitive to Changes in the Quality of Care? An Exploitation of the Hawthorne Effect, *Journal of Health Economics*, 27(2): 444-459
- 2008, Leonard, K.L.* and M.C. Masatu, Moving from the Lab to the Field: Exploring Scrutiny and Duration Effects in Lab Experiments, *Economic Letters*, 100(2): 284-287
- 2008, Das, J., J. Hammer and K.L. Leonard, The Quality of Medical Advice in Low Income Countries, *Journal of Economic Perspectives*, 22(2): 93-114
- 2008, Leonard, K.L., Do Faith-Based NGOs Represent a Replicable Example for the Delivery of Public Services? An Application to Health Care Delivery in Developing Countries, *Faith and Economics*, 52: 32-59
- 2007, Leonard, K.L.*, M.C. Masatu and A. Vialou#, Getting Doctors to Do Their Best: The Roles of Ability and Motivation in Health Care Quality, *Journal of Human Resources*, 43(2): 682-700
- 2007, Leonard, K.L.* and M.C. Masatu, Variations in The Quality Of Care Accessible To Rural Communities In Tanzania, *Health Affairs*, 26(2): 380-392
- 2007, Leonard, K.L., Learning In Health Care: Evidence of Learning about Clinician Quality in Tanzania, *Economic Development and Cultural Change*, 55(3): 531-555
- 2006, Leonard, K.L.* and M.C. Masatu, Outpatient Process Quality Evaluation and the Hawthorne Effect, *Social Science & Medicine*, 63(9): 2330–2340
- 2005, Leonard, K.L. and J. Graff Zivin, Outcome versus Service Based Payments in Health Care: Lessons from African Traditional Healers, *Health Economics*, 14(6): 575-593
- 2005, Leonard, K.L.* and M.C. Masatu, The Use of Direct Clinician Observation and Vignettes for Health Services Quality Evaluation in Developing Countries, *Social Science & Medicine*, 61(9): 1944-1951

- 2004, Leonard, K.L. and D. K. Leonard, The Political Economy of Improving Health Care for the Poor in Rural Africa: Institutional Solutions to the Principal-Agent Problem, *Journal of Development Studies*, 40(4): 50-77
- 2003, Leonard, K.L., African Traditional Healers and Outcome-Contingent Contracts in Health Care, *Journal of Development Economics*, 71(1): 1-22
- 2002, Leonard, K.L., When Both States and Markets Fail: Asymmetric Information and the Role of NGOs in African Health Care, *International Review of Law and Economics*, 22(1): 61-80
- 2002, Leonard, K.L.*, G. Mliga and D. Haile Mariam, Bypassing Health Centers in Tanzania: Revealed Preferences for Observable and Unobservable Quality, *Journal of African Economies*, 11(4): 441-471