

## Jing Cai

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### RESEARCH INTERESTS

Development Economics, Household Finance, Chinese Economy

### ACADEMIC POSITIONS

Assistant Professor, Department of Agricultural and Resource Economics, University of Maryland, 2017-present  
Assistant Professor, Department of Economics, University of Michigan, 2012 - 2016

### PROFESSIONAL AFFILIATIONS

Faculty Research Fellow, National Bureau of Economic Research (NBER), 2016 - present  
Junior Affiliate, Bureau for Research and Economic Analysis of Development (BREAD), 2016 - present  
Affiliated Professor, Abdul Latif Jameel Poverty Action Lab (J-PAL), 2015 – present  
Faculty Associate, Population Studies Center, University of Michigan, 2014 - 2016  
Faculty Associate, Center for Chinese Studies, University of Michigan, 2012 - 2016  
Faculty Associate, Survey Research Center, University of Michigan, 2013 - 2016

### EDUCATION

Ph.D. University of California, Berkeley, Agricultural and Resource Economics, 2012  
M.A. University of California, Berkeley, Statistics, 2009  
M.S. Peking University, Finance, 2006  
B.S. Beijing Normal University, Computer Science, 2004

### PUBLICATIONS

“Social Networks and the Decision to Insure”, with Alain de Janvry and Elisabeth Sadoulet, *American Economic Journal: Applied Economics*, April 2015, 7(2): 81-108.  
“Industrial Policy and Competition”, with Phillippe Aghion, Mathias Dewatripont, Luosha Du, Ann Harrison, and Patrick Legros, *American Economic Journal: Macroeconomics*, October 2015, 7(4): 1-32.  
“The Impact of Insurance Provision on Household Production and Financial Decisions”, *American Economic Journal: Economic Policy*, May 2016, 8(2): 44-88.  
“Do Disaster Experiences and Knowledge Affect Insurance Take-up?” with Changcheng Song, *Journal of Development Economics*, January 2017, 124: 83-94.

### WORKING PAPERS

“Interfirm Relationships and Business Performance”, with Adam Szeidl, 2016. NBER Working Paper 22951. *Revise and resubmit, Quarterly Journal of Economics*.  
“Subsidy Policies and Insurance Demand”, with Alain de Janvry and Elisabeth Sadoulet, 2016. NBER Working Paper 22702. *Submitted*.  
“Industrial Policy in China: Some Unintended Consequences?” with Ann Harrison, 2015. NBER Working Paper 17532, Policy Research Working Paper Series 5788, The World Bank, *Revise and resubmit, Industrial and Labor Relations Review*.  
“The Pattern of Protection and Economic Growth: Evidence from Chinese Cities”, with Ann Harrison and Justin Lin, 2015, *Revise and resubmit, Economic Development and Cultural Change*.

## WORK IN PROGRESS

- “Optimal Insurance Contract Design When Consumers Exhibit Choice-Set-Dependent Preferences”
- “The Impact of Corporate Taxes on Firm Innovation: Evidence from Corporate Tax Collection Reform in China”, with Yuyu Chen and Xuan Wang
- “Formal Insurance and Informal Risk-sharing”
- “Micro Effects of Financial Deepening”, with Adam Szeidl
- “Empowering Workers: Evidence from Auto Manufacturing in China”, with Shing-Yi Wang

## PRE-DOCTORAL PUBLICATIONS

- “Inflation Rate and Inflation Uncertainty: Regime Switching Analysis for China Monthly Data” (in Chinese). With Yiming Wang and Liuyan Zhao. *Economic Research Journal*, August 2005.

## GRANTS AND AWARDS

- 2017 Private Enterprise Development in Low-Income Countries Exploratory Research Grant
- 2016 Michigan Institute for Teaching and Research in Economics Faculty Research Award
- 2016 Chinese Studies Center Faculty Research Award (University of Michigan)
- 2015 Private Enterprise Development in Low-Income Countries Exploratory Research Grant
- 2015 The University of Michigan Office of Research Faculty Research Award
- 2015 The University of Michigan Population Studies Center Research Grant
- 2015 Michigan Institute for Teaching and Research in Economics Faculty Research Award
- 2014 Private Enterprise Development in Low-Income Countries Major Research Grant
- 2014 The Chiang Ching-Kuo Foundation Research Grant
- 2014 Competitive Research Fund on Entrepreneurship and Small & Medium Enterprise Growth
- 2014 Private Enterprise Development in Low-Income Countries Exploratory Research Grant
- 2014 The University of Michigan Office of Research Faculty Research Award
- 2013 Award For Faculty Research in International Business (University of Michigan)
- 2013 Chinese Studies Center Faculty Research Award (University of Michigan)
- 2013 Michigan Institute for Teaching and Research in Economics Faculty Research Award
- 2010 International Initiative for Impact Evaluation (3ie) Grant
- 2010 Microinsurance Innovation Facility Research Grant
- 2009 Institute of Business and Economic Research and Center for Chinese Studies of UC Berkeley, Summer Research Grant

## PROFESSIONAL EXPERIENCE

- Short Term Consultant, the World Bank, June 2010 - Oct. 2010, June 2012 – June 2013
- External Grant Reviewer, DIME, the World Bank, 2014-2016
- NSF Panel Reviewer, 2016

## TEACHING

- Development Economics: Fall 2013, Fall 2014
- The Economy of China: Winter 2013, Fall 2013, Fall 2014
- Economics Undergraduate Research Seminar, Fall 2016

## PRESENTATIONS

- 2017 (including scheduled):** Washington Area Development Economics Symposium, IMF-Atlanta Fed Research Workshop on Chinese Economy (Discussant), University of Zurich, Georgetown University, World Bank Competitiveness Policy Evaluation Workshop, University of Toronto, Workshop on “Firms in Emerging Economies” (Guangzhou, China)
- 2016:** Yale University, Columbia University, Conference on Advances in Field Experiments (University of Chicago), Duke University, Johns Hopkins University (Carey School of Business), China Summer Institute (HKUST), NBER Household Finance Group Meeting, Workshop on Chinese Firm-level Data (Wharton China)

Center), Renmin University, Fudan University, International Growth Center Annual Conference, NSF Conference on Network Science in Economics, Becker Friedman Institute Conference on Firm Dynamics and the Aggregate Economy, Financial Education Institute Conference, PEDL Annual Research Conference, the Annual Conference of the Royal Economic Society, NBER Productivity, Innovation, and Entrepreneurship Program Meeting, University of Maryland, Massachusetts Institute of Technology

**2015:** NSF Network Science in Economics Conference, NBER/BREAD Development meeting, Workshop on Microenterprise and SME growth (University of Michigan), Stanford University, Small and Medium Enterprise Initiative Working Group Meeting, Midwest Development Day, Chinese University of Hong Kong

**2014:** Symposium on Economic Experiments in Development Countries, Western Michigan University, University of Maryland, NEUDC, ESA North America Conference, American Economic Association Annual Meeting, PACDEV, University of Michigan (Ross), Econometrics Society China meeting, American Agricultural Economics Association Annual Meeting

**2013:** NBER Chinese Economy meeting, Harvard/MIT, Midwest Development Economics Conference, North Carolina State University, PACDEV, University of Michigan (CCS, School of Information), University of Pennsylvania (Wharton), Federal Reserve Board – GWU joint seminar, Annual Bank Conference of Development Economics, NBER Development Group Workshop, FERDI workshop on Flexible Financial Products, Budapest-Essex Networks Meeting, Econometrics Society China meeting

**2012:** BREAD Fed joint conference, Cheung Kong GSB, China Summer Institute, G2 conference, George Washington University, IMPAQ, NBER household finance workshop, NBER universities' research conference, NEUDC 2012, Rand Corporation, Rutgers, Shanghai University of Finance and Economics, Stanford University (GSB), University of British Columbia (Sauder), UCLA (Anderson), University of Illinois - Urbana Champaign (Finance), University of Michigan (Economics, School of Information)

**2011 and before:** Development Economics Seminar, UC Berkeley; NEUDC 2011, Yale University; Poverty and Applied Micro Seminar, the World Bank; ARE Departmental Seminar, UC Berkeley; EconCon 2011, New York University; 86<sup>th</sup> Annual Conference of the WEAI, San Diego, CA; Development Economics Seminar, UC Davis. PACDEV 2011, UC Berkeley; 6<sup>th</sup> International Microinsurance Conference, Manila, Philippines; New Product Research in Microfinance, University of California, San Diego, CA.

## REFEREE

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Econometrica, Economic Journal, Economic Development and Cultural Change, Journal of Comparative Economics, Journal of Development Economics, Journal of the European Economic Association, Journal of Economic Behavior and Organization, Journal of Finance, Journal of Policy Analysis and Management, Journal of Risk and Insurance, Management Science, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, World Bank Economic Review

## OTHER INFORMATION:

Affiliations: American Economic Association  
Language: Chinese (native), English (fluent)